

## MEDIA RELEASE

### HATTONNEALE APPOINTS NEW PARTNER – JOANNA WAGSTAFF

September 8, 2009

Sydney-based business and executive search consultancy, Hattonneale, today announced that Joanna Wagstaff has been appointed as a partner in the company, starting this week.

Ms Wagstaff will join Hattonneale following her 15 year career in the wealth management industry where she held many senior executive roles.

Ms Wagstaff held a number of senior distribution roles for leading Australian funds managers before becoming the General Manager of Marketing & Client Services for Colonial First State. Here she built and managed a team of over 150 people and was part of the senior executive team that grew funds under management from \$1 billion to more than \$70 billion.

She then joined the Packer's Challenger Financial Services Group as Executive General Manager of Marketing and Client Services. In both of these roles she was responsible for all marketing, brand and advertising, product development and management, client management and corporate communications.

More recently Joanna was a Business Director at STW Communications Group where she provided specialist marketing, advertising and retail communication consultancy for mergers and acquisitions and IPOs. She has also worked as an independent marketing consultant and executive coach.

Hattonneale Director Jane Neale said: "We were looking for a partner with senior level skills that could legitimately and skilfully connect high impact talent with our clients' businesses.

"Joanna is the perfect fit for our business with a deep understanding of our industry having worked on several executive teams and with a number of boards, she knows first-hand the importance of putting the right team together."

Ms Wagstaff said: "Hattonneale has carved out a niche position in executive search and talent consultancy that bridges the gap between traditional executive recruitment and business consulting. Their approach is extremely innovative and allows organisations to engage high quality executives on a project, advisory or permanent basis.

"I look forward to being part of this dynamic business that's one of the fastest growing companies in this arena and to working in a new and exciting industry."

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**About Hattonneale**

Hattonneale is an executive talent consultancy that bridges the gap between traditional executive recruitment and business consulting. It connects its network of executive talent with quality, dynamic, growing businesses. Hattonneale's approach is bi-focal; it focuses equally on the needs of its clients and its executives. Its services include executive talent contracting, executive talent search (permanent and board positions) and executive talent consulting (employment branding, recruitment strategies, coaching, mentoring, succession planning and career transition). For further details visit [www.hattonneale.com.au](http://www.hattonneale.com.au)